

How Can Procurement Support Cybersecurity Efforts?

Does Requiring Cybersecurity Unnecessarily Limit Competition?

It doesn't have to.

Not only does StateRAMP offer the NIST 800-53 verification and validation for third party vendors, StateRAMP is the only third-party assessment that includes cybersecurity contract administration through continuous monitoring made available to government partners. There is no other assessment that reviews the national standards of NIST combined with access to continuous monitoring for all government partners.

The StateRAMP journey to the validation and verification that a solution meets the NIST 800-53 controls does not exclude any vendor. StateRAMP has built-in pathways to compliance that allow all those vendors to engage and compete whether already fully compliant or needing assistance to begin the journey to compliance.

Leveling the Playing Field for Vendors

StateRAMP offers objective scoring based on security controls based on national standards. Through our StateRAMP Security Snapshot program an objective score is provided upon validation of the most critical controls with evidence provided by the vendor. This allows vendors to compete through an apples-to-apples comparison unlike other third-party assessments, thus allowing you to evaluate each vendor equally based on facts as opposed to self-assessment. Note: Assessment fees are based on size (net revenue) of vendors to lessen any barriers to entry.

The burden on vendors is further lessened as governments across the country are now requesting and accepting a standard review. The verify once and serve many model creates efficiencies for the submittal process.

StateRAMP facilitates the "Trust by Verify" cybersecurity model for those governments we serve ensuring that your vendor partners are dedicated to protecting government data and meeting the necessary controls to do so.



StateRAMP Key Takeaways:

Supporting
Competition

Leveling the
Playing Field

Enhancing
Cybersecurity

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